

1 UNITED STATES COURT OF APPEALS

2 FOR THE SECOND CIRCUIT

3 August Term, 2012

4 (Argued: April 30, 2013 Decided: August 5, 2013)

5 Docket No. 12-4565

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7 RAMONA DEJESUS,

8 Plaintiff-Appellant,

9 - v -

10 HF MANAGEMENT SERVICES, LLC,

11 Defendant-Appellee.  
12 -----

13 Before: JACOBS, Chief Judge, SACK, Circuit Judge, and  
14 Rakoff, District Judge.\*

15 The plaintiff appeals from a judgment of the  
16 United States District Court for the Eastern District of New  
17 York (Edward R. Korman, Judge) dismissing her claims under  
18 the Fair Labor Standards Act and the New York Labor Law. We  
19 agree with the district court that the plaintiff failed to  
20 allege adequately that she worked overtime without receiving  
21 the compensation mandated by the statutes.

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\* Judge Jed S. Rakoff, of the United States District Court for the Southern District of New York, sitting by designation.

1 Affirmed.

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3 ABDUL K. HASSAN, Queens Village, New  
4 York, for Plaintiff-Appellant.

5 SETH L. LEVINE (Scott B. Klugman, on  
6 the brief), Levine Lee LLP, New York,  
7 New York; Andrew P. Marks, Littler  
8 Mendelson P.C., New York, New York,  
9 for Defendant-Appellee.

10 SACK, Circuit Judge:

11 This is the third in a series of recent decisions  
12 by this Court addressing the question of the adequacy of  
13 pleadings alleging that defendant health-care companies  
14 failed to pay their employees for overtime work as required  
15 by the Fair Labor Standards Act ("FLSA"), 29 U.S.C.  
16 § 207(a)(1). See Nakahata v. New York-Presbyterian  
17 Healthcare Sys., Inc., No. 11-0734, \_\_\_ F.3d \_\_\_, 2013 WL  
18 3743152, 2013 U.S. App. LEXIS 14128 (2d Cir. July 11, 2013);  
19 Lundy v. Catholic Health Sys. of Long Island, 711 F.3d 106  
20 (2d Cir. 2013). They each reflect a tension among, inter  
21 alia, (1) the frequent difficulty for plaintiffs in such  
22 cases to determine, without first having access to the  
23 defendant's records, the particulars of their hours and pay  
24 in any given time period; (2) the possible use by lawyers  
25 representing plaintiffs in such cases of standardized, bare-  
26 bones complaints against any number of possible defendants

1 about whom they have little or no evidence of FLSA  
2 violations for the purpose of identifying a few of them who  
3 might make suitable defendants -- which is to say, the  
4 ability to engage in "fishing expeditions"; and (3) the  
5 modern rules of pleading established by the Supreme Court in  
6 Ashcroft v. Iqbal, 556 U.S. 662 (2009), and Bell Atlantic  
7 Corp. v. Twombly, 550 U.S. 544 (2007).

8 **BACKGROUND**

9 Ramona Dejesus was employed in the Borough of  
10 Queens, New York, by HF Management Services, LLC  
11 ("Healthfirst"), a company that provides support and  
12 administrative services to not-for-profit health-care  
13 organizations. Dejesus brought the action that is the  
14 subject of this appeal on March 15, 2012, in the United  
15 States District Court for the Eastern District of New York,  
16 claiming that Healthfirst failed to pay her overtime wages  
17 under the FLSA and the New York Labor Law ("NYLL").

18 Dejesus alleged that she was a wage-earning  
19 employee of Healthfirst for the three years preceding August  
20 2011, during which time she promoted the insurance programs  
21 Healthfirst offered and recruited members of the public to  
22 sign up for Healthfirst's services. Compl. ¶¶ 19-20. As a  
23 part of her wage agreement, Dejesus was entitled to receive  
24 a commission for each person she recruited to join

1 Healthfirst's programs, in addition to her non-commission  
2 wage. Id. ¶ 21.

3 Dejesus also alleged that she worked more than  
4 forty hours per week during "some or all weeks" of her  
5 employment and, in violation of the FLSA, through April 2011  
6 was not paid at a rate of at least 1.5 times her regular  
7 wage for each hour in excess of forty hours.<sup>1</sup> Id. ¶ 24.  
8 She relied on the FLSA's provision stating that employers  
9 are not permitted to "employ any . . . employees . . . for a  
10 workweek longer than forty hours unless such employee  
11 receives compensation for his [or her] employment in excess  
12 of [forty hours] at a rate not less than one and one-half  
13 times the regular rate at which he [or she] is employed."  
14 29 U.S.C. § 207(a)(1).<sup>2</sup>

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<sup>1</sup> Dejesus did receive overtime wages for her work after April 2011, but allegedly not for the nearly three years prior.

<sup>2</sup> Section 207(a)(1) reads in its entirety:

Except as otherwise provided in this section, no employer shall employ any of his employees who in any workweek is engaged in commerce or in the production of goods for commerce, or is employed in an enterprise engaged in commerce or in the production of goods for commerce, for a workweek longer than forty hours unless such employee receives compensation for his employment in excess of the hours above specified at a rate not less than one and one-half times the regular rate at which he is employed.

1 Dejesus also alleged that there were weeks in  
2 which she was paid for her overtime hours but in which  
3 Healthfirst "failed to include the commission payments in  
4 the calculation of [her] overtime pay." Compl. ¶ 27.

5 On May 7, 2012, Healthfirst filed a motion to  
6 dismiss pursuant to Rule 12(b)(6) of the Federal Rules of  
7 Civil Procedure, arguing that Dejesus was exempt from the  
8 overtime protections of the FLSA because she was an outside  
9 salesperson and that her claim was not properly stated.

10 The district court (Edward R. Korman, Judge)  
11 granted the motion to dismiss. Dejesus v. HF Management  
12 Services., LLC, No. 12-cv-1298, 2012 WL 5289571, 2012 U.S.  
13 Dist. LEXIS 152263 (E.D.N.Y. Oct. 23, 2012). The court  
14 explained that to properly state a claim, Dejesus was  
15 required to allege that: "(1) she was an employee eligible  
16 for overtime pay; and (2) that she actually worked overtime  
17 without proper compensation." Id. at \*1, 2012 U.S. Dist.  
18 LEXIS 152263, at \*3.

19 The district court concluded that Dejesus had  
20 satisfied neither requirement. She had "fail[ed] to set  
21 forth the precise position she held, any approximation of  
22 the number of unpaid overtime hours worked, her rate of pay,  
23 or any approximation of the amount of wages due." Id. at  
24 \*2, 2012 U.S. Dist. LEXIS 152263, at \*4. Listing her duties

1 as a "promoter," Dejesus had not sufficiently alleged that  
2 she was an "employee" within the meaning of the FLSA; and  
3 adding a "sole allegation" that she worked more than forty  
4 hours "in some or all weeks," she had failed to make any  
5 approximation of her hours that would render her claim  
6 plausible rather than merely conceivable. Id. at \*2, 2012  
7 U.S. Dist. LEXIS 152263, at \*4-\*5. In arriving at its  
8 conclusions, the court relied on other district court  
9 decisions requiring plaintiffs to approximate overtime hours  
10 allegedly worked. Id. at \*1, 2012 U.S. Dist. LEXIS 152263,  
11 at \*4.

12 The district court dismissed Dejesus's claims  
13 without prejudice, providing her the opportunity to "replead  
14 to correct the complaint's defects." Id. at \*2, 2012 U.S.  
15 Dist. LEXIS 152263, at \*5. Dejesus chose not to replead,  
16 disclaimed any intent to amend her complaint, and, instead,  
17 on November 11, 2012, filed a notice of appeal. By  
18 disclaiming intent to amend, she rendered the district  
19 court's otherwise non-final order "final" and therefore  
20 immediately appealable. See Slayton v. Am. Express Co., 460  
21 F.3d 215, 224-25 (2d Cir. 2006).

1   DISCUSSION

2                         **I. Governing Legal Standards**

3                         "We review the District Court's dismissal of a  
4 complaint pursuant to Rule 12(b)(6) de novo, accepting all  
5 the factual allegations in the complaint as true and drawing  
6 all reasonable inferences in favor of the plaintiff." Doe  
7 v. Guthrie Clinic, Ltd., 710 F.3d 492, 495 (2d Cir. 2013)  
8 (citation omitted). The "complaint must [nonetheless]  
9 contain sufficient factual matter, accepted as true, to  
10 'state a claim to relief that is plausible on its face.'"  
11 Ashcroft v. Iqbal, 556 U.S. 662, 678 (2009) (quoting Bell  
12 Atlantic Corp. v. Twombly, 550 U.S. 544, 570 (2007)).

13                         "Threadbare recitals of the elements of a cause of  
14 action, supported by mere conclusory statements, do not  
15 suffice." Id. A complaint must therefore contain more than  
16 "'naked assertion[s]' devoid of 'further factual  
17 enhancement.'" Id. (quoting Twombly, 550 U.S. at 557)  
18 (alteration in original). Pleadings that contain "no more  
19 than conclusions . . . are not entitled to the assumption  
20 of truth" otherwise applicable to complaints in the context  
21 of motions to dismiss. Id. at 679.

22                         **II. Whether Dejesus Adequately Alleged Overtime**

23                         We agree with the district court that Dejesus did  
24 not plausibly allege that she worked overtime without proper

1 compensation under the FLSA, and on that basis, affirm the  
2 judgment of the district court.

3 Section 207(a)(1) of the FLSA requires that "for a  
4 workweek longer than forty hours," an employee working "in  
5 excess of" forty hours shall be compensated for those excess  
6 hours "at a rate not less than one and one-half times the  
7 regular rate at which [she or] he is employed." 29 U.S.C. §  
8 207(a)(1).

9 In Lundy v. Catholic Health System of Long Island,  
10 711 F.3d 106 (2d Cir. 2013), we considered "the degree of  
11 specificity" required to make a section 207(a)(1) FLSA  
12 overtime claim plausible. Id. at 114. We noted that  
13 federal courts had "diverged somewhat on the question," id.,  
14 with some requiring an approximation of the total number of  
15 uncompensated hours in a given workweek, see, e.g., Nichols  
16 v. Mahoney, 608 F. Supp. 2d 526, 547 (S.D.N.Y. 2009), and  
17 others not requiring any estimate of overtime, but simply an  
18 allegation that the plaintiff worked some amount in excess  
19 of forty hours, see, e.g., Butler v. DirectSat USA, LLC, 800  
20 F. Supp. 2d 662, 667-68 (D. Md. 2011).

21 Formulating our own standard, we concluded that  
22 "in order to state a plausible FLSA overtime claim, a  
23 plaintiff must sufficiently allege 40 hours of work in a  
24 given workweek as well as some uncompensated time in excess



1 of the 40 hours." Lundy, 711 F.3d at 114. We also observed  
2 that "[d]etermining whether a plausible claim has been pled  
3 is a context-specific task that requires the reviewing court  
4 to draw on its judicial experience and common sense." Id.  
5 (internal quotation marks omitted). We therefore declined  
6 to make an approximation of overtime hours a necessity in  
7 all cases. We remarked, however, that an approximation "may  
8 help draw a plaintiff's claim closer to plausibility." Id.  
9 at 114 n.7.

10 Applying that standard, we reasoned that the Lundy  
11 plaintiffs had failed to allege that they worked  
12 uncompensated overtime because, although the employees went  
13 to some lengths to approximate the hours they typically  
14 worked, even setting out their typical breaks and shift  
15 lengths, the hours alleged did not add up to a claim that  
16 over forty hours had been worked in any particular week.<sup>3</sup>

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<sup>3</sup> For example, when discussing one plaintiff, we observed:

Wolman was "typically" scheduled to work three shifts per week, totaling 37.5 hours. She "occasionally" worked an additional 12.5-hour shift or worked a slightly longer shift, but how occasionally or how long, she does not say; nor does she say that she was denied overtime pay in any such particular week. She alleges three types of uncompensated work: (1) 30-minute meal breaks which were "typically" missed or interrupted;

1 The allegations in Lundy thus failed because of arithmetic:  
2 tallying the plausible factual allegations, we could not get  
3 beyond forty hours in any given week, and therefore to a  
4 plausible claim for overtime.

5 Very recently, we had occasion to revisit this  
6 issue. Nakahata v. New York-Presbyterian Healthcare System,  
7 Inc., No. 11-0734, \_\_\_ F.3d \_\_\_, 2013 WL 3743152, \*4-\*6,  
8 2013 U.S. App. LEXIS 14128, \*15-\*21 (2d Cir. July 11, 2013).  
9 In Nakahata, the plaintiffs also had alleged uncompensated  
10 work during meal breaks, training sessions, and extra shift  
11 time as evidence of an overtime violation without

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(2) uncompensated time before and after her scheduled shifts, "typically" resulting in an additional 15 minutes per shift; and (3) trainings "such as" a monthly staff meeting, "typically" lasting 30 minutes, and [] training consisting of, "on average," 10 hours per year.

She has not alleged that she ever completely missed all three meal breaks in a week, or that she also worked a full 15 minutes of uncompensated time around every shift; but even if she did, she would have alleged a total 39 hours and 45 minutes worked. A monthly 30-minute staff meeting . . . could theoretically put her over the 40-hour mark in one or another unspecified week . . . but her allegations supply nothing but low-octane fuel for speculation, not the plausible claim that is required.

Lundy, 711 F.3d at 114-15 (internal citations omitted) (emphases in original).

1 demonstrating how these instances added up to forty or more  
2 hours in a given week. Id. at \*5, 2013 U.S. App. LEXIS  
3 14128, at \*19. We therefore concluded that the allegations  
4 lacked the "specificity" required, because though they  
5 "raise[d] the possibility" of an overtime claim, "absent any  
6 allegation that Plaintiffs were scheduled to work forty  
7 hours in a given week," they did not state a plausible claim  
8 for relief. Id., 2013 U.S. App. LEXIS 14128, at \*19-\*20.

9 Dejesus provided less factual specificity than did  
10 the plaintiffs in Lundy or Nakahata, although she made  
11 allegations of more widespread improper behavior by the  
12 defendant. She did not estimate her hours in any or all  
13 weeks or provide any other factual context or content.  
14 Indeed, her complaint was devoid of any numbers to consider  
15 beyond those plucked from the statute. She alleged only  
16 that in "some or all weeks" she worked more than "forty  
17 hours" a week without being paid "1.5" times her rate of  
18 compensation, Compl. ¶ 24, no more than rephrasing the  
19 FLSA's formulation specifically set forth in section  
20 207(a)(1). Whatever the precise level of specificity that

1 was required of the complaint, Dejesus at least was required  
2 to do more than repeat the language of the statute.<sup>4</sup>

3 In this regard, Dejesus's claim is similar to one  
4 that the First Circuit recently confronted. There, the  
5 plaintiffs had alleged that they "regularly worked" more  
6 than forty hours a week and were not properly compensated.  
7 Pruell v. Caritas Christi, 678 F.3d 10, 12 (1st Cir. 2012).  
8 The court concluded that such a formulation was "one of  
9 those borderline phrases" that while not stating an  
10 "ultimate legal conclusion[]," was "nevertheless so  
11 threadbare or speculative that [it] fail[ed] to cross the  
12 line between the conclusory and the factual." Id. at 13  
13 (internal quotation marks omitted). "Standing alone," the  
14 panel reasoned, the allegation was "little more than a  
15 paraphrase of the statute." Id. Like the allegations in  
16 Iqbal, the ones in Pruell were "too meager, vague, or  
17 conclusory" to survive a motion to dismiss. Id. (internal  
18 quotation marks omitted).

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<sup>4</sup> Nor does Dejesus's allegation in paragraph 27 of her complaint regarding the calculation of overtime payments (in the weeks when she allegedly received them) contain sufficient factual specificity. Among other things, Dejesus alleges neither the number of weeks during which Healthfirst improperly calculated her overtime pay, nor which weeks they were.

1           The First Circuit's reasoning is persuasive.  
2 Dejesus's complaint tracked the statutory language of the  
3 FLSA, lifting its numbers and rehashing its formulation, but  
4 alleging no particular facts sufficient to raise a plausible  
5 inference of an FLSA overtime violation. Her FLSA and NYLL<sup>5</sup>  
6 claims were therefore inadequate and properly dismissed.

7           Lundy's requirement that plaintiffs must allege  
8 overtime without compensation in a "given" workweek, 711  
9 F.3d at 114, was not an invitation to provide an all-purpose  
10 pleading template alleging overtime in "some or all  
11 workweeks." It was designed to require plaintiffs to  
12 provide some factual context that will "nudge" their claim  
13 "from conceivable to plausible." Twombly, 550 U.S. at 570.  
14 While this Court has not required plaintiffs to keep careful  
15 records and plead their hours with mathematical precision,  
16 we have recognized that it is employees' memory and  
17 experience that lead them to claim in federal court that  
18 they have been denied overtime in violation of the FLSA in

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<sup>5</sup> In light of the fact that "[t]he relevant portions of New York Labor Law do not diverge from the requirements of the FLSA," our conclusions below about the FLSA allegations "appl[y] equally to [the NYLL] state law claims." Whalen v. J.P. Morgan Chase & Co., 569 F. Supp. 2d 327, 329 n.2 (W.D.N.Y. 2008), rev'd on other grounds sub nom. Davis v. J.P. Morgan Chase & Co., 587 F.3d 529 (2d Cir. 2009).

1 the first place. Our standard requires that plaintiffs draw  
2 on those resources in providing complaints with sufficiently  
3 developed factual allegations.

4 In reaching this conclusion, we would be less than  
5 candid if we did not register our concern about the failure  
6 of the plaintiff, through counsel, at least to attempt to  
7 amend her complaint to add specifics while the district  
8 court kept the door open for her to do so.<sup>6</sup> We would like  
9 to believe that the decision not to amend was made for some  
10 reason that benefitted Dejesus, rather than as an effort on  
11 counsel's part to obtain a judicial blessing for plaintiffs'  
12 counsel in these cases to employ this sort of bare-bones  
13 complaint.

### 14 III. Whether Dejesus Adequately Alleged Employment

#### 15 Status

16 We conclude that the judgment of the district  
17 court must be affirmed because, as the court held, Dejesus's  
18 pleading that she worked overtime without proper  
19 compensation under the FLSA was inadequate. We therefore  
20 need not decide whether the district court was also correct

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<sup>6</sup> Cf. Nakahata, \_\_\_ F.3d at \_\_\_, 2013 WL 3743152, at \*3, 2013 U.S. App. LEXIS 14128, at \*11 ("[W]e will not deem it an abuse of the district court's discretion to order a case closed when leave to amend has not been sought." (internal quotation marks omitted)).

1 when it first concluded that Dejesus had not sufficiently  
2 alleged that she was an "employee" of Healthfirst within the  
3 meaning of the FLSA. We nonetheless offer our views on the  
4 issue as guidance for the district courts in light of the  
5 spate of similar litigation within this Circuit, the fact  
6 that the issue has been fully briefed and argued on appeal,  
7 and because we disagree with the district court's conclusion  
8 on the point.

9 Under the statute, an "employee" is "any  
10 individual employed by an employer," 29 U.S.C. § 203(e)(1),  
11 and an "employer" includes "any person acting directly or  
12 indirectly in the interest of an employer in relation to an  
13 employee," id. § 203(d). To "employ" means "to suffer or  
14 permit to work." Id. § 203(g).

15 In her complaint, Dejesus alleged that she "worked  
16 for defendant Health First," Compl. ¶ 11, and was "employed  
17 by defendant for about three years," id. ¶ 20, as "an hourly  
18 employee," id. ¶ 22. She also alleged that she was  
19 "employed by defendant within the meaning of the FLSA." Id.  
20 ¶ 29. She added that as such an employee, she worked "to  
21 promote insurance programs to the public and to recruit  
22 members of the public to join those insurance programs."  
23 Id. ¶ 19. And she explained her wage structure ("a

1 commission for each person recruited to join the insurance  
2 programs promoted by defendant, in addition to a regular  
3 non-commission wage"). Id. ¶ 21. Dejesus therefore alleged  
4 facts both about her employment status and duties in order  
5 to support the inference that she was an employee within the  
6 meaning of the FLSA.

7           The Supreme Court has referred to the "striking  
8 breadth" of the FLSA's definition of the persons who are  
9 considered to be employees. Nationwide Mut. Ins. Co. v.  
10 Darden, 503 U.S. 318, 326 (1992); see also Rutherford Food  
11 Corp. v. McComb, 331 U.S. 722, 729 (1947) ("This Act  
12 contains its own definitions, comprehensive enough to  
13 require its application to many persons and working  
14 relationships, which prior to this Act, were not deemed to  
15 fall within an employer-employee category." (internal  
16 quotation marks omitted)); accord Frankel v. Bally, Inc.,  
17 987 F.2d 86, 89 (2d Cir. 1993) (noting that in light of "the  
18 expansive nature of the FLSA's definitional scope and the  
19 remedial purpose underlying the legislation," courts,  
20 including the Supreme Court, have construed the statute to  
21 reach beyond the common law standard for determining  
22 employee status).



1           In light of this broad interpretation of  
2 "employee" under the statute, we have "treated employment  
3 for FLSA purposes as a flexible concept." Barfield v. N.Y.  
4 City Health & Hosps. Corp., 537 F.3d 132, 141 (2d Cir.  
5 2008); see also Benshoff v. City of Virginia Beach, 180 F.3d  
6 136, 140 (4th Cir. 1999)(concluding that employment "is to  
7 be determined by its commonly understood meaning"). And, in  
8 the context of a motion to dismiss, district courts in this  
9 Circuit have therefore found that complaints sufficiently  
10 allege employment when they state where the plaintiffs  
11 worked, outline their positions, and provide their dates of  
12 employment. See, e.g., DeSilva v. North Shore-Long Island  
13 Jewish Health Sys., 770 F. Supp. 2d 497, 508 (E.D.N.Y.  
14 2011); Zhong v. August Corp., 498 F. Supp. 2d 625, 628  
15 (S.D.N.Y. 2007) (where a plaintiff alleging that he "was an  
16 employee" in multiple places was found to have provided a  
17 reasonable inference that the relationship was one covered  
18 by the statute).

19           Here, Dejesus detailed where she worked, providing  
20 Healthfirst's address and its corporate purposes. Compl. ¶¶  
21 9-10, 18. She outlined what her position as a "promoter"  
22 generally entailed, describing her responsibilities and the  
23 pay structure. Id. ¶¶ 19-21. And she provided her dates of

1 employment. Id. ¶¶ 11-13. In addition, she alleged that  
2 she was an hourly employee "within the meaning of the FLSA."  
3 Id. ¶ 29. She thus, in our view, adequately pled that she  
4 was an employee and Healthfirst was her employer under the  
5 FLSA, especially in light of the expansive scope of the  
6 definition employed in the statute.<sup>7</sup> Cf. DeSilva, 770 F.  
7 Supp. 2d at 508 (concluding similar allegations constituted  
8 adequate pleading of employee status).

9 **CONCLUSION**

10 For the foregoing reasons, we affirm the judgment  
11 of the district court.  
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<sup>7</sup> We also agree with Dejesus that she was not required to plead facts at this stage of the proceedings to support her position that she was a non-exempt employee, that is, one who falls outside of the FLSA's exemptions. A claim of exemption under the FLSA is an affirmative defense, and the employer bears the burden of proof in making any such claim. See, e.g., Corning Glass Works v. Brennan, 417 U.S. 188, 196 (1974); Martin v. Malcolm Pirnie, Inc., 949 F.2d 611, 614 (2d Cir. 1991). We think, contrary to Dejesus's position, however, that the district court properly recognized this when it observed that a "claim of exemption under the FLSA is an affirmative defense, on which the employer bears the burden of proof." Dejesus, 2012 WL 5289571, at \*2, 2012 U.S. Dist. LEXIS 152263, at \*6.